



ABCHealth **ACADEMY** for
HEALTH ENTREPRENEURS



ABCHealth



ABCHealth Academy for Health Entrepreneurs

Supported by:



Innovation and Technology
Management Office

University of Lagos



Academy Brief



**Mr. Aigboje
Aig-Imoukhuede FCIB, CON**

Aigboje Aig-Imoukhuede is the Founder and Chairman of Africa Initiative for Governance (AIG), a not-for-profit organisation, established to be a catalyst for high public sector performance in Africa by bringing proven private sector innovation, leadership and funding to the public sector in a private-public partnership to attract, inspire and support future leaders of Africa's public sector.

Mr. Aig-Imoukhuede is also the Founder and Chairman of Coronation Capital Limited, an Africa-focused private equity and proprietary investment firm established in 2014. Prior to this, he was Group Managing Director and Chief Executive Officer of Access Bank Plc, where he led the transformation of the bank to rank amongst Africa's leading banks.



**Mr. Aliko Dangote
GCON**

Aliko Dangote is the founder and president/chief executive of the Dangote Group, the largest conglomerate in West Africa. The Group currently has a presence in 17 African countries and is a market leader in cement on the continent. One of the Group's subsidiaries, Dangote Cement Plc, is the largest listed company in West Africa and the first Nigerian company to join the Forbes Global 2000 Companies list.

The Group has diversified into other sectors of the Nigerian economy including agriculture and is currently constructing the largest petroleum refinery, petrochemical plant and fertilizer complex in Africa.

OUR FOUNDERS

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INTRODUCTION TO THE ACADEMY

Across Africa, a new generation of entrepreneurs is redefining what it means to solve complex development challenges, applying innovative thinking, market-driven strategies, and technology-enabled solutions to address critical gaps in health, logistics, finance, manufacturing, and beyond. These entrepreneurs are not confined to one sector; rather, they operate at the intersection of multiple industries, building integrated models that drive both commercial success and social impact.

Despite this momentum, many promising ventures continue to face barriers that limit their ability to scale, chief among them: access to tailored business support, strategic capital, and structured opportunities for cross-sector collaboration. As Africa positions itself for accelerated growth and transformation, there is a clear need to nurture and equip these changemakers with the tools, networks, and investment-readiness required to thrive in increasingly competitive markets.



The **ABCHealth Academy for Health Entrepreneurs** was established to address this gap. Structured as a venture-building initiative, the Academy operates across Africa's priority markets to strengthen the entrepreneurial ecosystem, supporting high-potential entrepreneurs who are creating solutions with transformative impact on population health and well-being, whether through health tech, logistics, supply chain innovation, local production, digital platforms, or community-based service delivery.

Through a curated blend of technical assistance, market access facilitation, investment preparation, and peer learning, the Academy provides a robust pathway for scaling context-relevant solutions that contribute to Africa's development agenda. It connects visionary entrepreneurs with global and regional industry experts, growth advisors, and impact investors who can help refine their models, accelerate growth, and unlock long-term sustainability.

By equipping high-potential entrepreneurs with technical expertise, business strategy, and investor access, the Academy aims to advance inclusive economic participation, improve health outcomes, and build a future where Africa's health challenges are met with African-led solutions, backed by regional and global partners.

OBJECTIVES

- **Capacity Building** - Equip participants with essential knowledge, skills, and tools to innovate, build and run sustainable health ventures.
- **Entrepreneurial Mindset Development** - Foster creativity, resilience, risk-taking, and problem-solving attitudes suited to health sector entrepreneurship.
- **Health Systems Understanding** - Provide deep insights into health systems, policies, regulations, and stakeholder dynamics for informed solution design.
- **Innovation Promotion** - Encourage development of innovative products, services, or models addressing unmet health needs in communities.
- **Business Development Support** - Guide participants through ideation, validation, business modelling, financial planning, and go-to-market strategies.





OBJECTIVES

- **Networking and Collaboration** - Connect entrepreneurs with mentors, investors, health professionals, and policymakers to enhance opportunities for growth and scale.
- **Access to Funding Pathways** - Prepare participants to engage investors and funding bodies through pitch readiness and strategic fundraising skills.
- **Social Impact Orientation** - Instill a focus on creating measurable impact in health outcomes alongside commercial success.
- **Leadership and Management Training** - Develop leadership, team management, and operational competencies required to run health ventures effectively.
- **Regulatory and Ethical Compliance** - Build understanding of ethical considerations, clinical validation pathways, and regulatory requirements in health innovation.

VALUE PROPOSITION

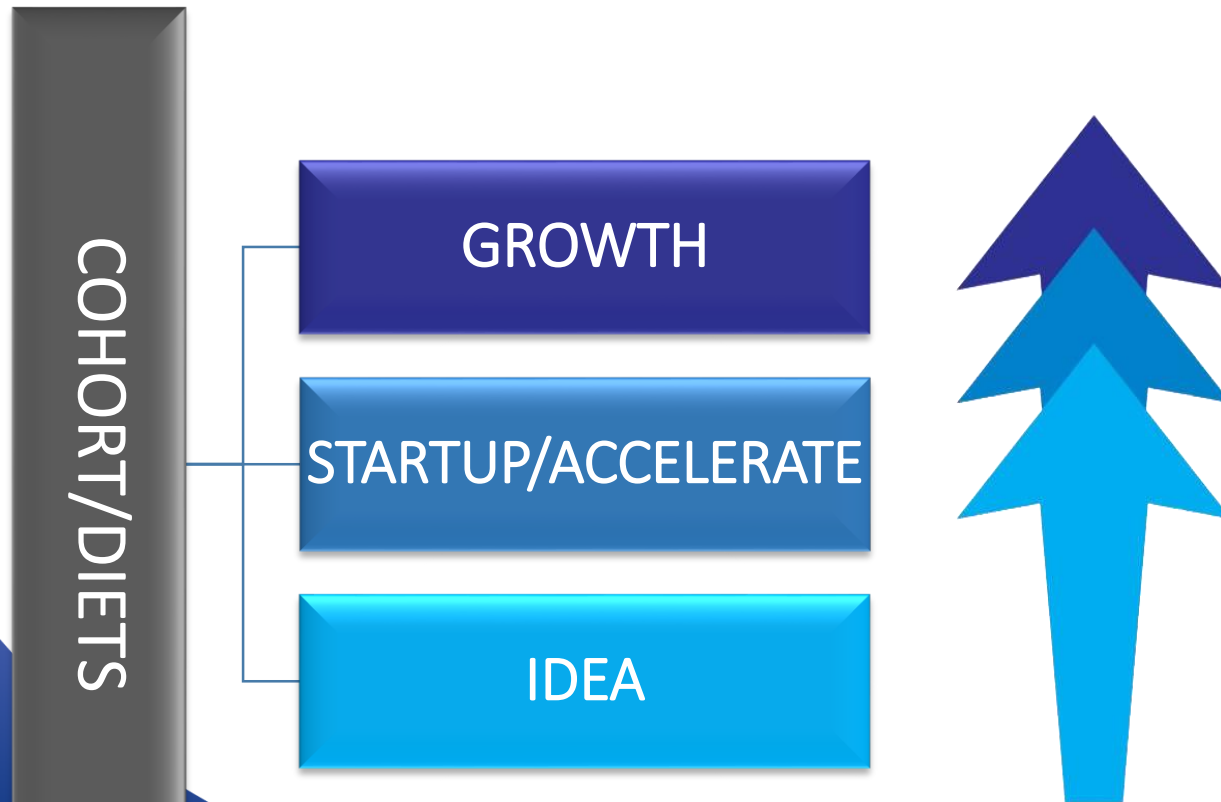
ABC Health is set to launch the Academy for African Health Entrepreneurs (AAHE) to address the skills and knowledge gap of owners and managers in the healthcare service delivery businesses specifically in the area of investment readiness and business management. The Academy is starting with a one-month session for entrepreneurs in the Ideation Stage, which will be facilitated by seasoned global health investment experts.

The long-term goal of the Academy is to support service delivery efficiencies and business growth in the healthcare sector by equipping entrepreneurs, managers and promoters of healthcare businesses to drive innovation and build successful enterprises for better health outcomes in Africa.

Registration into the Academy opened on July 14, 2025 and will close on July 31, 2025 with induction into the Academy scheduled to hold on August 14, 2025 and classes to commence proper on September 1, 2025 (tentative).

CURRICULUM ALIGNMENT

The Academy is divided into three progressive stages:



1. **Ideation Stage (Explorers)** – focused on leadership, basic business literacy, communication, and productivity.
2. **Startup/Accelerate (Builders Stage)** – focused on validation, MVP development, branding, GTM strategy, and fundraising.
3. **Growth (Catalysts Stage)** – focused on scaling systems, partnerships, advanced financial planning, market expansion, and digital transformation.

Each session is mapped to specific weekly modules. Facilitators are advised to refer to the Session Calendar for details on module focus, and expected learning outcomes




SESSION CALENDAR

IDEATION STAGE (FIRST DIET)

- 2025 Diet Calendar
- Diet Modules
- Introduction to Faculty
- Facilitators' Profiles

	WEEK	DATE (Tentative)	TIME (WAT)	MODULE	TOPICS	DESCRIPTION	FACILITATORS/FACULTY MEMBERS
IDEATION STAGE (FIRST DIET)							
	Week 1	Mon, 01 Sep 2025	10:00am – 12:00 noon	Orientation & Introduction + Module 1 Start	Leadership Training	Learn how to lead with clarity, inspire diverse teams, and drive purpose-driven goals across your organization.	 Mrs. Odunayo Sanya- Executive Director, MTN Foundation
		Wed, 03 Sep 2025	10:00am – 12:00 noon	Module 2	Deliver Effective Criticism	Master the art of giving constructive feedback that improves performance without damaging relationships.	 Mrs. Ini Abimbola (FSPIN, M.ICRS, M.CIoD, MNIM) Founder/Group CEO – Thistle Group
		Thurs, 04 Sep 2025	10:00am – 12:00 noon	Module 3	Stakeholder Engagement - Conflict Resolution	Gain practical tools to manage workplace disagreements, foster collaboration, and maintain a respectful team culture.	 Mr. Kenneth Okolie CEO, Synlab Nigeria
	Week 2	Mon, 08 Sep 2025	10:00am – 12:00 noon	Module 4	Financial basics for small businesses	Understand essential financial concepts like budgeting, cash flow, and business structures to manage your enterprise effectively.	 Dr. Jekwu Ozoemene Executive Director, Alternative Bank
		Wed, 10 Sep 2025	10:00am – 12:00 noon	Module 5	Finance for non- financial professionals	Build confidence in interpreting financial data and making informed business decisions without deep accounting knowledge.	 Dr. Jekwu Ozoemene Executive Director, Alternative Bank
		Thurs, 11 Sep 2025	10:00am – 12:00 noon	Module 6	Project Management Basics	Learn how to plan, execute, and close projects using globally accepted frameworks and practical tools.	 Mr. Kenneth Okolie CEO, Synlab Nigeria

	WEEK	DATE (Tentative)	TIME (WAT)	MODULE	TOPICS	DESCRIPTION	FACILITATORS/FACULTY MEMBERS	
IDEATION STAGE (FIRST DIET)								
	Week 3	Mon, 15 Sep 2025	10:00am – 12:00 noon	Module 7	Time Management & Productivity	Develop skills to prioritize tasks, reduce distractions, and align daily actions with strategic goals.		Dr. Nadia Al-Banna Senior Director, Allarta Life Science
		Wed, 17 Sep 2025	10:00am – 12:00 noon	Module 8	Project Meetings	Enhance your ability to run focused, effective meetings that drive progress and accountability.		Mrs. Ini Abimbola (FSPIN, M.ICRS, M.CIoD, MNIM) Founder/Group CEO – Thistle Group
		Thurs, 18 Sep 2025	10:00am – 12:00 noon	Module 9	Business Writing & Communication Skills	Learn how to write clear, professional documents, from emails to reports—that communicate effectively and build credibility.		Dr. Nadia Al-Banna Senior Director, Allarta Life Science
	Week 4	Mon, 22 Sep 2025	10:00am – 12:00 noon	Module 10	Essential Apps	Get hands-on with digital tools and collaborative apps that streamline your business operations and team workflows.		Ms. Chibby Dangana Founder/CEO, Data Factory Global
		Wed, 24 Sep 2025	10:00am – 12:00 noon	Module 11	Customer Service Training	Gain the skills to deliver excellent service, manage complaints, and build customer loyalty across all touchpoints.		Ms. Amaka Benjamin Team Lead, Product Manager, Consumer Banking, Access Bank
		Thurs, 25 Sep 2025	10:00am – 12:00 noon	Module 12	Introduction to Sales and Marketing	Explore the basics of attracting, converting, and retaining customers through practical sales and branding strategies.		Ms. Amaka Benjamin Team Lead, Product Manager, Consumer Banking, Access Bank

	WEEK	DATE (Tentative)	TIME (WAT)	MODULE	TOPICS	DESCRIPTION	FACILITATORS/FACULTY MEMBERS
IDEATION STAGE (FIRST DIET)							
	Week 5	Mon, 29 Sep 2025	10:00am – 12:00 noon	Module 13	How to Conduct Job Interviews	Learn how to prepare for, structure, and conduct interviews that help you identify and hire the right talent.	 Dr. Mories Atoki (Hon.) CEO, ABCHealth
		Wed, 1 Oct 2025	10:00am – 12:00 noon	Module 14	Excel for Data Visualization	Discover how to use Excel to clean, analyze, and visually present data to support smart decision-making.	 Ms. Chibby Dangana Founder/CEO, Data Factory Global
		Thurs, 2 Oct 2025	10:00am – 12:00 noon	Module 15	Intro to Lean Six Sigma	Understand process improvement methods that help reduce waste and boost efficiency in growing businesses.	 Mrs. Odunayo Sanya Executive Director, MTN Foundation

MEET OUR FACILITATORS

IDEATION STAGE (FIRST DIET)



Amaka Allison Benjamin is a highly creative and results-driven Product & Proposition Manager with over a decade of success in developing and executing innovative go-to-market strategies across the financial services sector. Known for identifying emerging market and social trends, she excels in creating customer-focused products, driving profitability, and delivering sustainable solutions aligned with global ESG goals. Currently serving as Team Lead, Product Manager in Consumer Banking at Access Bank, Amaka manages the bank's consumer assets while leading transformative initiatives. These include the Automobility Initiative—a first-of-its-kind mobility ecosystem for auto-services—and Switch to Solar by Access, promoting cleaner energy adoption through flexible financing.

Popularly known as '*Madam Fixer*,' Mrs. Ini Abimbola (FSPIN, M.ICRS, M.CIoD, MNIM) is a management consultant and sustainability strategist with over 25 years of leadership experience across the public, private, and development sectors. She is the Founder of Thistle Group, former Executive Secretary of WIMBIZ, and has worked with organizations such as the African Union, UN Economic Commission for Africa, and Defense for Children International. A Draper Hills Fellow at Stanford University and lecturer at the Ferdinand Porsche University of Applied Sciences in Austria, she is recognized for driving ESG, governance, and institutional reforms across Africa.



Kenneth Okolie is the CEO of SYNLAB Nigeria, a leading provider of medical laboratory services in West Africa. With over a decade of experience in the healthcare sector, Kenneth has built a reputation for driving innovation, operational excellence, and strategic growth within medical diagnostics. He brings deep expertise in healthcare management, business process improvement, design thinking, total quality management, and change leadership. His work has consistently led to improved patient outcomes and organizational performance across the industry. Kenneth holds an MBA from Lagos Business School and completed executive training at INSEAD Business School, with a focus on strategy, finance, and management.



Dr. Jekwu Ozoemene is a finance executive, and public intellectual with over 26 years' experience across banking, fintech, consulting, and development. He is a Group Executive at The Alternative Bank, and the immediate past CEO of the HIV Trust Fund of Nigeria (HTFN) and the Nigeria Business Coalition Against AIDS (NiBUCAA). He serves on the Africa-led HIV Control Working Group (a 12-man Pan African Think-Tank hosted by the Centre for Infectious Disease Research in Zambia - CIDRZ and funded by the Bill and Melinda Gates Foundation - BMGF). He also represents Oikocredit International on the board of Ghana's largest and leading fintech, Zeepay Ghana Limited (operating in over 26 countries), where he chairs both the Audit, Risk & Compliance and Strategy, Finance & Investment Committees.

Chibby Dangana, Founder of Data Factory Global, is a distinguished digital transformation leader with over 15 years of experience advancing organisational growth through innovative Data strategies. She has a proven track record of aligning technology investments with business objectives, using data-driven insights to optimize operations, accelerate decision-making, and deliver measurable impact. Her expertise spans both private and public sectors, where she has championed initiatives that drive sustainable development and systemic change. Deeply committed to social impact, Chibby has empowered numerous non-profit organisations—particularly in strengthening health systems—by promoting data as a tool for evidence-based decision-making.





Dr Nadia Al-Banna is a scientist-turned-entrepreneur and an enthusiastic supporter of entrepreneurship, especially in the health, biotech and education space. Nadia has developed a career as an innovation architect, a strategic advisor, leader and founder of her own consulting practice. Bridging science and business, she has 15+ years of experience advancing and mobilizing innovations and partnerships across the innovation ecosystem. Nadia holds a Ph.D. from Dalhousie University, MBA from University of Toronto and completed professional development courses in Organizational Leadership. She served as member of UofT's Academic Board and member of Rotary e-Clubs. As a mentor and speaker in North America, Africa and MENA, she supports women-in-STEM, entrepreneurship, leadership and talent development.

Dr. Mories Atoki (Hon) is the Chief Executive Officer for the African Business Coalition for Health (ABCHealth), a not-for-profit Social enterprise Coalition of African business leaders working with other critical stakeholders to support the Governments of African Countries to improve the continent's health sector. She serves as the Facilitator of the Health Policy Commission (HPC) at the Nigerian Economic Summit Group (NESG) and she is an alumnus of the Harvard Business School (HBS), London Business School (LBS), and YALE University. Mories has Masters degrees in Law, Finance, and Business Administration, among other academic achievements and her career spans various industries and fields in the public and private sectors. Mories currently sits on the boards of a number of organizations.







Odunayo Sanya, based in Lagos, is currently a Executive Secretary, MTN Foundation, MTN Nigeria, bringing experience from previous roles at MTN, Prudent Bank (SKYE bank plc), Standard Trust Bank (UBA PLC) and Chartered bank Ltd (Stanbic IBTC). Odunayo Sanya holds a 2016 - 2016 Strategy @ IMD. With a robust skill set that includes Customer Experience, Customer Relations, Service Delivery, Billing, Planning and more, Odunayo Sanya contributes valuable insights to the industry. Mrs. Sanya holds a first degree in Political Science from the University of Abuja, and an MBA in Leadership & Sustainability from the University of Cumbria in the United Kingdom. In addition, she is a certified Maxwell Leadership Coach, a certified DISC Trainer and a PROSCI certified change management practitioner.

SESSION CALENDAR

STARTUP/ACCELERATE STAGE (SECOND DIET)

- 2025 Diet Calendar
- Diet Modules
- Introduction to Faculty
- Facilitators' Profiles

	WEEK	DATE	TIME (WAT)	MODULE	TOPICS	DESCRIPTION	FACILITATORS
IDEATION STAGE (FIRST DIET)							
	Week 6	Monday, 13 Oct 2025	10:00am – 12:00 noon	Module 1	Corporate Governance for Startups	Build foundational governance structures with the right board setup, compliance processes, and oversight for early-stage ventures.	 Oghogho Makinde - Legal Partner, Aluko & Oyebode
		Wednesday, 15 Oct 2025	10:00am – 12:00 noon	Module 2	Customer Acquisition and Sales	Create full-funnel acquisition strategies with sales pipeline management, conversion optimization, and lifecycle metrics	 Amaka Benjamin – Team Lead, Product Manager, Consumer Banking, Access Bank
		Thursday, 16 Oct 2025	10:00am – 12:00 noon	Module 3	Idea Validation & Opportunity Assessment	Use hypothesis testing and market sizing models (TAM/SAM/SOM) to validate product-market fit and viability.	 Prof. Ehimario Igumbor - Professor, University of Pretoria, South Africa
	Week 7	Monday, 20 Oct 2025	10:00am – 12:00 noon	Module 4	Pitch Perfect – Telling Your Startup Story with Impact	Develop and deliver compelling investor pitches using strong storytelling, traction data, and financial insights.	 Dr. Tosin Oshinubi – Director, Salient Advisory
		Wednesday, 22 Oct 2025	10:00am – 12:00 noon	Module 5	Building your MVP	Create and refine MVPs using agile methods, feature prioritization, and no-code/low-code tools.	 Mr. Razi Abdul – Vice President, HCL Tech
		Thursday, 23 Oct 2025	10:00am – 12:00 noon	Module 6	Strategic Market Entry, Branding & Positioning	Develop a clear strategy to enter the market while building a strong brand identity and positioning to drive visibility, differentiation, and growth.	 Kenneth Okolie – CEO, Synlab Nigeria

	WEEK	DATE	TIME (WAT)	MODULE	TOPICS	DESCRIPTION	FACILITATORS
IDEATION STAGE (FIRST DIET)							
	Week 8	Wednesday, 29 Oct 2025	10:00am – 12:00 noon	Module 8	Financial Planning & Budgeting for Fundraising and Investor Preparedness	Create financial models and forecasts for efficient operations, and prepare for fundraising by aligning with investors and structuring deals.	 Dr. Jekwu Ozoemene – Executive Director, Alternative Bank
		Thursday, 30 Oct 2025	10:00am – 12:00 noon	Module 9	Growth Hacking, Traction & Team Building	Drive rapid growth and measurable traction by leveraging innovative strategies while assembling a strong, aligned startup team to execute and scale effectively.	 Dr. Tinu Akinbolagbe – CEO, PSHAN
	Week 9	Wednesday, 05 Nov 2025	10:00am – 12:00 noon	Module 11	Startup Mindset & Founder's Journey	Explore mental models and psychological tools to build resilience and make sound decisions under pressure.	 Kenneth Okolie - CEO, Synlab Nigeria
		Thursday, 06 Nov 2025	10:00am – 12:00 noon	Module 12	Designing Solutions & Business Models	Use design thinking and customer journey mapping to build scalable products, and apply business model frameworks to drive sustainable value creation.	 Dr. Obinna Nnewuihe – Head, Nesta Ventures Thematic Lead, Healthtech, NESG

MEET OUR FACILITATORS

ACCELERATE/STARTUP STAGE (SECOND DIET)



Dr. Tinuola Akinbolagbe is the MD/CEO of the Private Sector Health Alliance of Nigeria (PSHAN), an organization which leverages the capabilities, assets, and resources of the private sector to drive improvements in Nigeria's health outcomes and achieve UHC. She is an experienced, highly collaborative, team player with relevant board-level experience and a demonstrable track record in the health and allied sectors. A healthcare administrator with over two decades of experience spanning across clinical medicine & health services, health insurance, health ICT, health diagnostics and the non-profit sector. She holds a degree in Medicine & Surgery, from the College of Medicine, University of Lagos and a post-graduate diploma and master's in public health from the London School of Hygiene & Tropical Medicine, University of London.

Professor Ehimario Uche Igumbor is an epidemiologist and public health specialist, currently serving as an Extraordinary Associate Professor of Epidemiology at the University of the Western Cape and an Honorary Professor of Public Health at Walter Sisulu University. He holds a PhD in Public Health and an MPH with a focus on epidemiology, biostatistics, and health metrics. He has previously served as a Senior Public Health Specialist with the U.S. Centers for Disease Control and Prevention in South Africa and currently works as an independent public health consultant based in Abuja. His expertise spans health information systems, disease surveillance, burden of disease analysis, and outbreak preparedness, with academic affiliations that support ongoing research and public health advancement across the continent.





Razi A. is a senior technology executive with over two decades of experience driving transformation across semiconductors, product engineering, defense, and digital innovation. As Vice President at HCLTech, he leads strategic initiatives for one of the company's largest semiconductor clients, delivering growth through GenAI solutions and next-generation technology strategies. Previously, he served as Client Partner and Global Director at HCLTech, building strategic partnerships, enhancing customer experiences, and driving operational excellence. Razi also spent more than 13 years at Wipro, where he led delivery for U.S. and Mexico product engineering operations, managing top accounts, localization strategies, and complex engineering programs.

Oghogho Makinde is head of the Business Advisory Unit and a key member of the firm's Banking and Project Finance, and Energy and Natural Resources practices. She advises on banking, commercial and secured credit transactions, oil and gas project finance, infrastructure finance/PPP arrangements, exploration and production (E&P) restructurings, company formations and restructuring, all Nigerian statutory and regulatory compliance matters, licensing, permits and corporate governance issues. Oghogho has, over the years, advised on high value transactions in diverse sectors, including advising on financing arrangements for projects in the oil and gas, healthcare, hotel and hospitality, and manufacturing sectors.





Dr Obi Nnewuihe is a physician-entrepreneur and investor with expertise spanning global health policy, venture building and impact investing. He previously led new venture creation at NESTA, deploying capital to address social challenges in health, education and sustainability across the UK. Prior to this, he supported early-stage healthcare founders commercialise and scale deep tech innovation globally at the University of Oxford. With over a decade experience across policy, development finance and health technology, Obi is driven by a sense of mission that great science can make outsized impact in critical areas like health if applied correctly, and at scale. An avid traveller, cyclist, and modern art enthusiast, he currently serves as Lead of the Health Technology Unit of the Nigeria Economic Summit Group (NESG).

Dr. Tosin Oshinubi is a Director at Salient Advisory, where he works with donors, global health agencies, governments, and life sciences companies to drive innovations in health product distribution and health technology across Africa. With over 19 years of experience in management consulting, financial services, and healthcare, Tosin has a proven track record of delivering strategic and operational solutions that drive growth and enhance outcomes across diverse sectors. Earlier in his career, Tosin served as an Associate Director at EY-Parthenon, the strategy arm of Ernst & Young, where he led high-impact strategy and transformation projects across West Africa in various sectors, including healthcare, insurance, banking, oil and gas, FMCG, and others.



SESSION CALENDAR

GROWTH STAGE (THIRD DIET)

- 2025 Diet Calendar
- Diet Modules

	WEEK	DATE (Tentative)	MODULE	TOPICS	DESCRIPTION
GROWTH STAGE (THIRD DIET)					
	Week 11	Mon, 17 Nov 2025	Orientation & Introduction + Module 1 Start	Strategy & Scaling Systems	Design and operationalize enterprise-wide scaling frameworks, integrating strategic mapping, process optimization, and execution discipline for multi-market growth.
		Wed, 19 Nov 2025	Module 2	Leading at Scale	Develop leadership models for complex organizations, focusing on executive decision-making, change management, and multi-layered team alignment in dynamic environments.
		Thurs, 20 Nov 2025	Module 3	Strategic Partnerships & Collaboration	Structure and negotiate high-impact partnerships using value exchange frameworks, governance protocols, and cross-sector collaboration models for shared growth.
	Week 12	Monday, 24 Nov 2025	Module 4	Capital for Growth	Formulate capital acquisition strategies by aligning growth-stage financial needs with equity, debt, and blended financing instruments, including investor lifecycle management.
		Wednesday, 26 Nov 2025	Module 5	Advanced Financial Management	Implement advanced financial systems including multi-scenario forecasting, KPI dashboards, profitability optimization, and capital efficiency controls for high-growth companies.
		Thursday, 27 Nov 2025	Module 6	Data-Driven Decision-Making	Leverage predictive analytics, business intelligence tools, and performance metrics to drive evidence-based strategic and operational decisions across functional units.

	WEEK	DATE (Tentative)	MODULE	TOPICS	DESCRIPTION
GROWTH STAGE (THIRD DIET)					
	Week 13	Monday, 01 Dec 2025	Module 7	Expanding to New Markets	Execute market entry strategies using frameworks for market segmentation, regulatory due diligence, localization planning, and channel architecture.
		Wednesday, 03 Dec 2025	Module 8	People & Talent Strategy	Design and scale human capital systems encompassing workforce planning, performance architecture, executive hiring, and organizational culture engineering.
		Thursday, 04 Dec 2025	Module 9	Governance for Growing Enterprises	Build institutional governance mechanisms with board structures, compliance oversight, and decision rights frameworks to ensure transparency, accountability, and strategic alignment.
	Week 14	Monday, 08 Dec 2025	Module 10	Product Innovation & Optimization	Establish product innovation pipelines using iterative testing, customer feedback loops, feature roll-out sequencing, and lifecycle value enhancement.
		Wednesday, 10 Dec 2025	Module 11	Brand Strength & Reputation Management	Engineer brand equity through strategic communications, multi-channel reputation management, and stakeholder engagement under scrutiny of scaling visibility.
		Thursday, 11 Dec 2025	Module 12	Digital Transformation	Drive enterprise digitalization through cloud integration, automation systems, cybersecurity policies, and performance analytics aligned to operational KPIs.

	WEEK	DATE (Tentative)	MODULE	TOPICS	DESCRIPTION
GROWTH STAGE (THIRD DIET)					
	Week 15	Monday, 15 Dec 2025	Module 13	Legal & Compliance for Scale	Navigate multi-jurisdictional legal environments by implementing corporate compliance frameworks, intellectual property protection, and operational risk mitigation structures.
		Wednesday, 17 Dec 2025	Module 14	Crisis Leadership & Resilience Building	Develop organizational resilience by embedding risk forecasting, crisis scenario modeling, and continuity planning into executive and operational structures.
		Thursday, 18 Dec 2025	Module 15	Positioning for Global Relevance	Position your venture on global platforms through strategic alignment with ESG/SDG frameworks, global partnership readiness, and international standards compliance.

CONCLUSION

The ABCHealth Academy for Health Entrepreneurs stands as a timely response to Africa's urgent need for sustainable, locally-driven solutions. By equipping a new generation of entrepreneurs with practical skills, business acumen, and a deep understanding of the health ecosystem, the Academy is creating a solid foundation for systemic transformation across the continent's health value chain.

Through its multi-stage curriculum, spanning Ideation, Startup, and Growth phases, the Academy empowers entrepreneurs to ideate, validate, launch, and scale high-impact ventures. The structure not only addresses gaps in knowledge, leadership, and access to capital but also fosters collaboration, innovation, and resilience among participants. With tailored mentorship, cutting-edge modules, access to investors, and hands-on support, it connects entrepreneurs to a robust ecosystem of enablers and opportunities.

More than just a training initiative, the Academy is a catalyst for economic empowerment, job creation, and improved health outcomes across Africa. It reflects ABCHealth's commitment to mobilizing the private sector to play a transformative role in public health and sustainable development. As the Academy grows, it will continue to serve as a platform for shaping Africa's future health leaders, equipping them not only to thrive in business but also to contribute meaningfully to the continent's health security, self-reliance, and global relevance.



ABCEALTH

ABOUT THE AFRICAN BUSINESS COALITION FOR HEALTH (ABCEALTH)

The African Business Coalition for Health (ABCHealth) is an organization dedicated to enhancing health outcomes and promoting sustainable development in Africa. ABCHealth's mission involves mobilizing the private sector to actively address health challenges on the continent. ABC Health works towards sustainable solutions, health equity, and corporate social responsibility through partnerships with governments, NGOs, international organisations, and businesses. They implement various programmes to improve healthcare infrastructure, enhance access, and support health-related projects. Additionally, ABCHealth engages in advocacy to influence health policies and endeavours to create an environment conducive to business-led health solutions.

ABCHealth drives alliances that develop, deploy and scale impactful health programmes and interventions on a sub-region and country-by-country basis across Africa, fact-finding and researching to establish disease burdens and local needs in order to customize solutions deepen knowledge, build evidence for future investment and strengthen coordination among African governments, business leaders and healthcare networks with our technical partners.



CONTACT

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