



ABCHealth **ACADEMY** for
HEALTH ENTREPRENEURS



ABCHealth



2026

Academy Brief (DRAFT)

ENGLISH

Our Founders



**Mr. Aigboje
Aig-Imoukhuede
FCIB, CON**

Aigboje Aig-Imoukhuede is the Founder and Chairman of Africa Initiative for Governance (AIG), a not-for-profit organisation, established to be a catalyst for high public sector performance in Africa by bringing proven private sector innovation, leadership and funding to the public sector in a private-public partnership to attract, inspire and support future leaders of Africa's public sector.

Mr. Aig-Imoukhuede is also the Founder and Chairman of Coronation Capital Limited, an Africa-focused private equity and proprietary investment firm established in 2014. Prior to this, he was Group Managing Director and Chief Executive Officer of Access Bank Plc, where he led the transformation of the bank to rank amongst Africa's leading banks.



**Mr. Aliko Dangote
GCON**

Aliko Dangote is the founder and president/chief executive of the Dangote Group, the largest conglomerate in West Africa. The Group currently has a presence in 17 African countries and is a market leader in cement on the continent. One of the Group's subsidiaries, Dangote Cement Plc, is the largest listed company in West Africa and the first Nigerian company to join the Forbes Global 2000 Companies list.

The Group has diversified into other sectors of the Nigerian economy including agriculture and is currently constructing the largest petroleum refinery, petrochemical plant and fertilizer complex in Africa.

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Introduction to the Academy

The **ABCHealth Academy for Health Entrepreneurs** was established to address this gap. Structured as a venture-building initiative, the Academy operates across Africa's priority markets to strengthen the entrepreneurial ecosystem, supporting high-potential entrepreneurs who are creating solutions with transformative impact on population health and well-being, whether through health tech, logistics, supply chain innovation, local production, digital platforms, or community-based service delivery.

Through a curated blend of technical assistance, market access facilitation, investment preparation, and peer learning, the Academy provides a robust pathway for scaling context-relevant solutions that contribute to Africa's development agenda. It connects visionary entrepreneurs with global and regional industry experts, growth advisors, and impact investors who can help refine their models, accelerate growth, and unlock long-term sustainability.

By equipping high-potential entrepreneurs with technical expertise, business strategy, and investor access, the Academy aims to advance inclusive economic participation, improve health outcomes, and build a future where Africa's health challenges are met with African-led solutions, backed by regional and global partners.



Academy's Objectives

- **Capacity Building** - Equip participants with essential knowledge, skills, and tools to innovate, build and run sustainable health ventures.
- **Entrepreneurial Mindset Development** - Foster creativity, resilience, risk-taking, and problem-solving attitudes suited to health sector entrepreneurship.
- **Health Systems Understanding** - Provide deep insights into health systems, policies, regulations, and stakeholder dynamics for informed solution design.
- **Innovation Promotion** - Encourage development of innovative products, services, or models addressing unmet health needs in communities.
- **Business Development Support** - Guide participants through ideation, validation, business modelling, financial planning, and go-to-market strategies.
- **Networking and Collaboration** - Connect entrepreneurs with mentors, investors, health professionals, and policymakers to enhance opportunities for growth and scale.
- **Access to Funding Pathways** - Prepare participants to engage investors and funding bodies through pitch readiness and strategic fundraising skills.
- **Social Impact Orientation** - Instill a focus on creating measurable impact in health outcomes alongside commercial success.
- **Leadership and Management Training** - Develop leadership, team management, and operational competencies required to run health ventures effectively.
- **Regulatory and Ethical Compliance** - Build understanding of ethical considerations, clinical validation pathways, and regulatory requirements in health innovation.

The AAHE 3-Stage Developmental Funnel

An integrated approach to building the ecosystem floor, from initial ideation to scaling growth-stage ventures.

Ideation Stage (Explorers) – focused on leadership, basic business literacy, communication, and productivity.

1

Startup/Accelerate (Builders Stage) – focused on validation, MVP development, branding, GTM strategy, and fundraising.

2

Growth (Catalysts Stage) – focused on scaling systems, partnerships, advanced financial planning, market expansion, and digital transformation.

3

Each session is mapped to specific weekly modules. Facilitators are advised to refer to the **Session Calendar** for details on module focus, and expected learning outcomes.

2025 Participation Results

Breaking down the transition from nearly 200 applicants to our cohort of successful final graduates

342

Total applicants

Total initial interest in the 2025 ABCHealth Academy cohort.

61

Ideation Participants

Entrepreneurs entering the Stage 1: Explorers phase.

192

Accelerate applicants

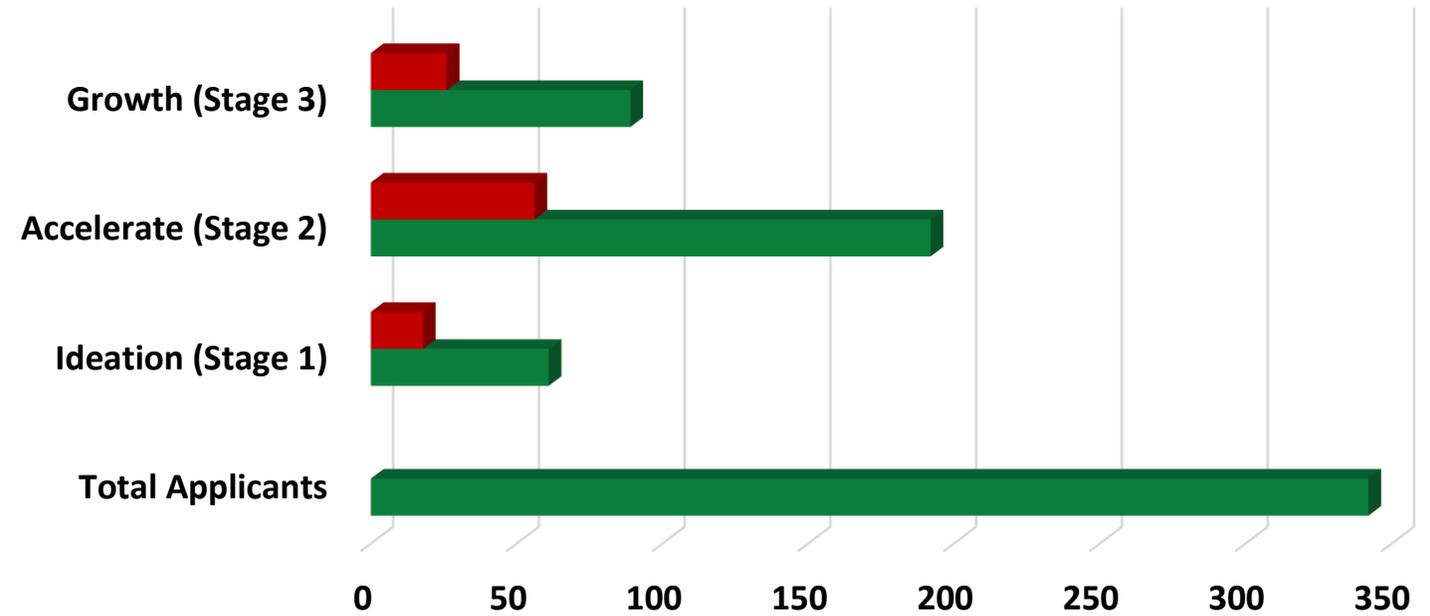
High-potential ventures reaching the Stage 2: Builders phase.

89

Growth applicants

Entrepreneurs entering the catalysts phase.

2025 Retention Rates & Efficiency



	Total Applicants	Ideation (Stage 1)	Accelerate (Stage 2)	Growth (Stage 3)
■ Retention Rate (%)		17.84	56.14	26.02
■ Applicants	342	61	192	89

■ Retention Rate (%) ■ Applicants



Venture Capacity & Development



60+ entrepreneurs equipped with business management skills.



20+ validated health models developed within the health sector.



10+ market-ready ventures ready for immediate implementation.



10+ enterprises seen as key players able to work with governments, insurers, and major health operators.



Pan-African Scale: Expansion Strategy

Strategic Rationale

- Francophone Africa represents over 30% of Africa's population and a significant share of under-served health and enterprise ecosystems.
- Many Francophone markets face higher fragmentation in access to capital, mentorship, and venture-building platforms, particularly for early-stage entrepreneurs.
- Expansion addresses systemic inequities in ecosystem access, positioning AAHE as a continental, not linguistic, platform.

Market Prioritisation Logic

- Initial focus on West and Central Francophone corridors with strong population density, emerging private health markets, and regional spillover potential.
- Alignment with ECOWAS and UEMOA regional integration frameworks to enable cross-border scalability of ventures.

Ecosystem Strengthening Objective

- Build a pan-African pipeline of ventures capable of operating across Anglophone–Francophone boundaries.
- Enable founders to design solutions that are regionally interoperable, investment-ready, and policy-aware.
- Use of Francophone faculty and regional operators to ground learning in lived market realities.



Expansion Strategy (Cont'd)

Building on its strong foundation in Anglophone Africa, the **ABCHealth Academy for Health Entrepreneurs (AAHE)** is expanding in 2026 to include **Francophone African countries**, delivering parallel Anglophone and Francophone cohorts to deepen regional inclusion and impact.

The Academy is a flagship capacity-building platform designed to address persistent skills and knowledge gaps among **entrepreneurs and business leaders in both health and leadership sectors**—particularly in investment readiness, business management, and scalable service delivery. The 2026 cohort will support early-stage entrepreneurs at the ideation and early growth stages, through a structured, time-bound programme facilitated by seasoned African and global experts in business, investment, and sector-specific innovation.

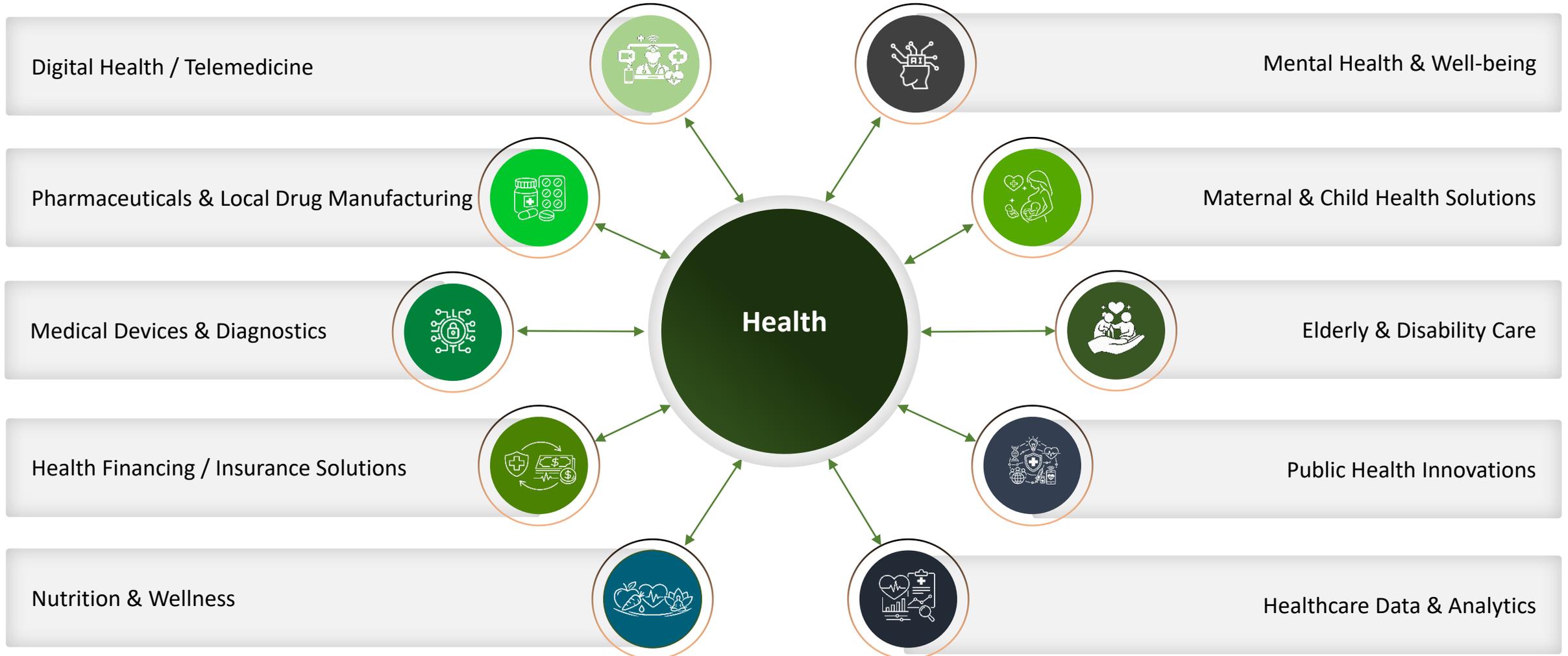
AAHE's long-term objective remains to strengthen enterprise development across Africa by equipping entrepreneurs and business leaders with the practical tools, insights, and networks required to build sustainable, innovative, and growth-ready ventures—ultimately contributing to improved social and economic outcomes on the continent.

Expansion Strategy (Cont'd)

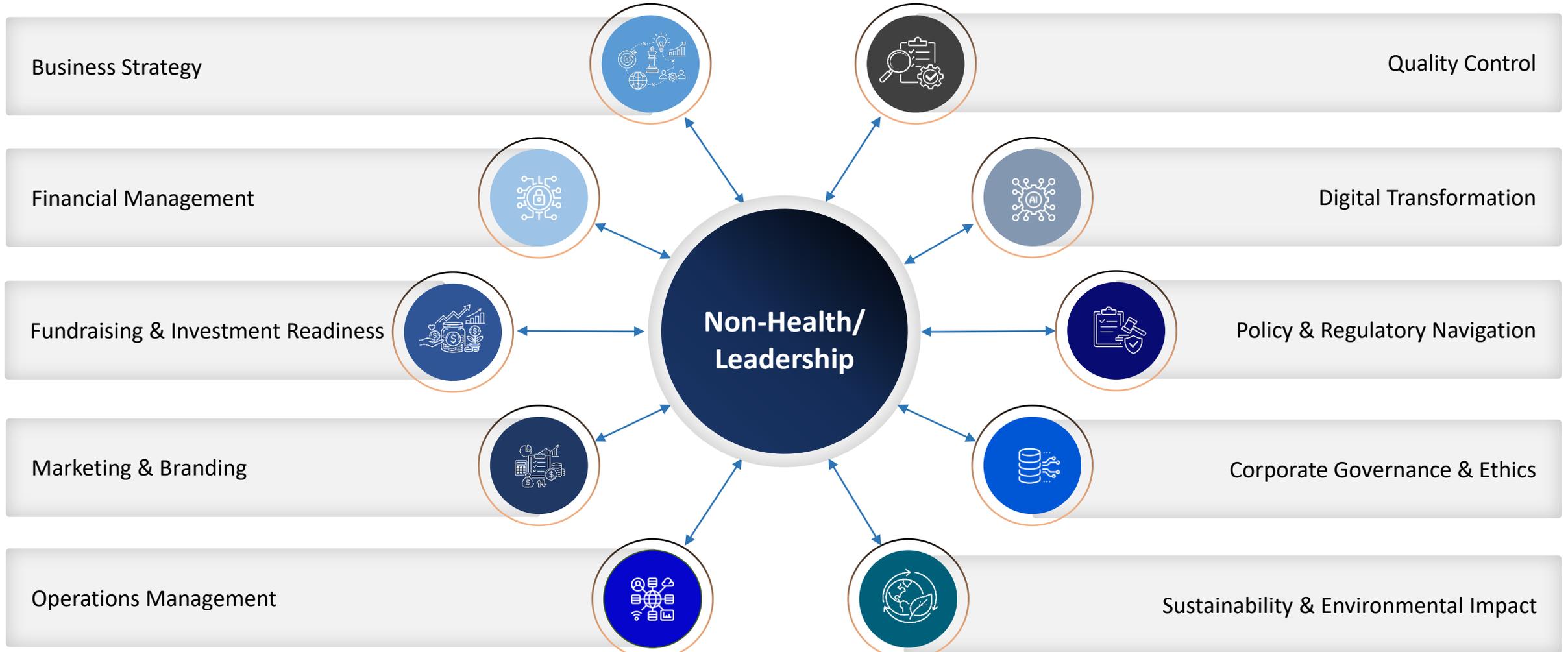
The expansion to include both **health and non-health (leadership) entrepreneurs** reflects the evolving landscape of African enterprise and the interconnected nature of solutions that drive sustainable development. While health remains a core focus—given its critical role in improving well-being and economic productivity—many social and economic challenges require cross-sector innovation, such as technology, logistics, finance, education, and infrastructure.

By supporting entrepreneurs across both health and non-health sectors, AAHE aims to foster integrated, scalable solutions that not only enhance healthcare delivery but also strengthen broader systems that underpin economic growth and social impact. This approach ensures that the Academy cultivates a diverse, resilient, and collaborative entrepreneurial ecosystem capable of tackling Africa's complex challenges holistically.

Sectoral Focus Areas: Health Pathways



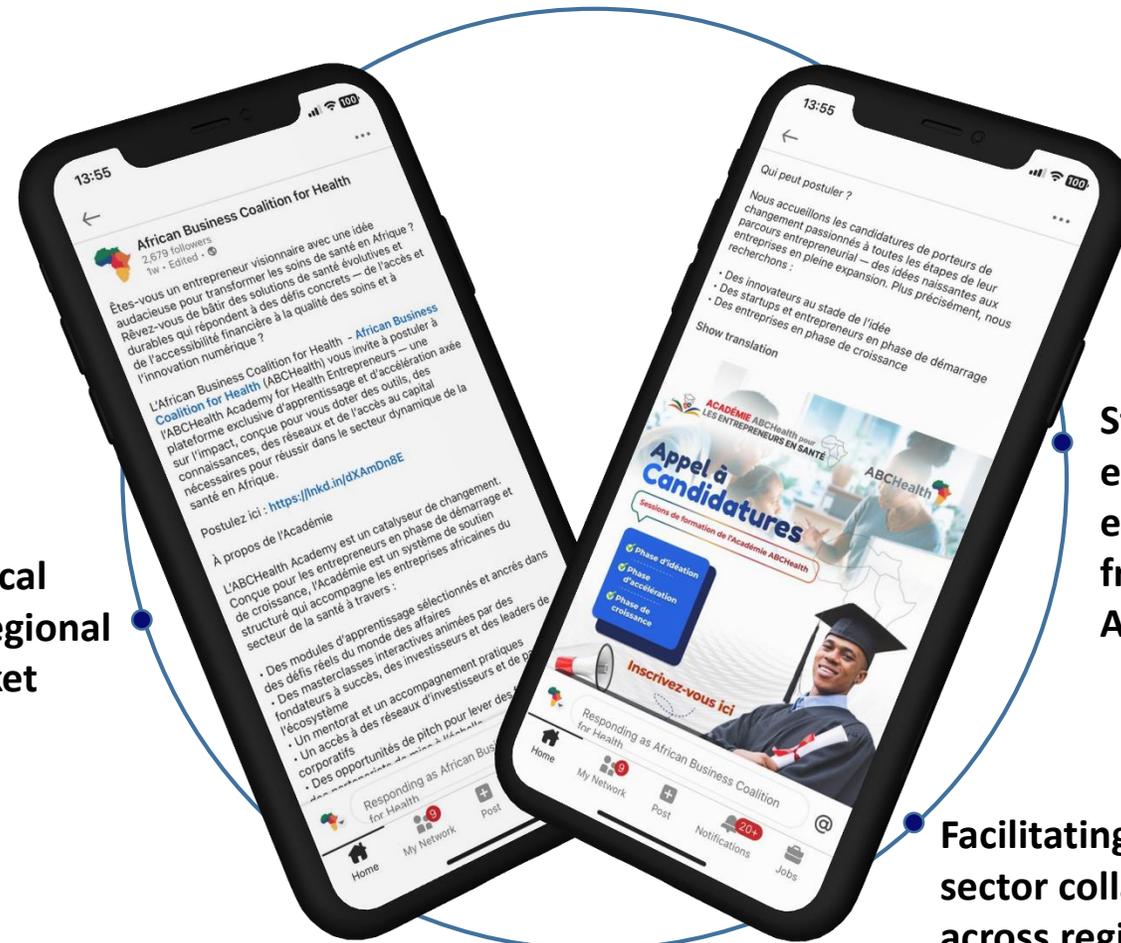
Sectoral Focus Areas: Non-Health/Leadership Pathways



Francophone Africa Expansion



Expanding our footprint from our Anglophone roots into priority Francophone markets to build a pan-African pipeline.



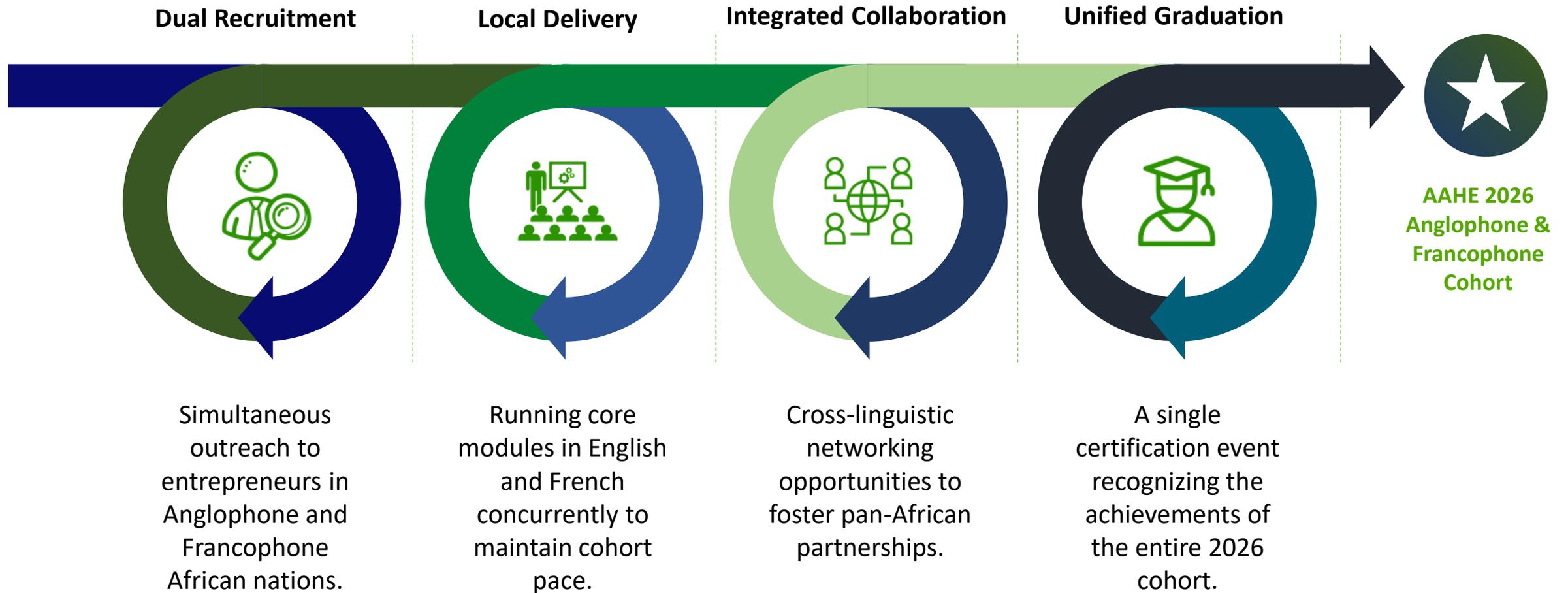
Adapting technical assistance for regional and global market competition.

Strengthening entrepreneurial ecosystems in francophone Africa.

Facilitating cross-sector collaboration across regional borders.

Simultaneous Class Model

Our dual-track approach ensures standardized excellence while respecting linguistic and regional nuances.





SESSION CALENDAR

IDEATION STAGE – 1ST DIET

(Anglophone)

- 1ST Diet Calendar
- Diet Modules
- Introduction to Faculty/Facilitators
- Facilitators' Profiles



	WEEK	DATE (Tentative)	TIME (WAT)	MODULE	TOPIC	DESCRIPTION	PROPOSED FACILITATORS/FACULTY MEMBERS
IDEATION STAGE (FIRST DIET)							
	Week 1	Tues. March 3 2026	10:00am – 12:00 noon	Orientation & Introduction + Module 1 Start	Leadership Training	Learn how to lead with clarity, inspire diverse teams, and drive purpose-driven goals across your organization.	 Dr. Ini Abimbola Founder/CEO, Thistle Group ANGLOPHONE
		Thurs. March 5 2026	10:00am – 12:00 noon	Module 2	Financial basics for small businesses	Understand essential financial concepts like budgeting, cash flow, and business structures to manage your enterprise effectively.	 Dr. Olufemi Olaleye Group Head, Health Finance Sterling Bank ANGLOPHONE
		Fri. March 6 2026	10:00am – 12:00 noon	Module 3	Deliver Effective Criticism	Master the art of giving constructive feedback that improves performance without damaging relationships.	 Dr. Olayinka Jibunoh Psychiatrist, The Freudian Centre ANGLOPHONE
	Week 2	Tues. March 10 2026	10:00am – 12:00 noon	Module 4	Finance for non-financial professionals	Build confidence in interpreting financial data and making informed business decisions without deep accounting knowledge.	 Dr. Jekwu Ozoemene Executive Director Alternative Bank ANGLOPHONE
		Thurs. March 12 2026	10:00am – 12:00 noon	Module 5	Project Management Basics	Learn how to plan, execute, and close projects using globally accepted frameworks and practical tools.	 Carlos Yerena CEO, Reach Digital Health ANGLOPHONE
		Fri. March 13 2026	10:00am – 12:00 noon	Module 6	Stakeholder Engagement	Gain practical tools to foster collaboration, and maintain a respectful team culture.	 Dr. Chibuzo Opara CEO, DrugStoc ANGLOPHONE

	WEEK	DATE (Tentative)	TIME (WAT)	MODULE	TOPIC	DESCRIPTION	PROPOSED FACILITATORS/FACULTY MEMBERS
IDEATION STAGE (FIRST DIET)							
Week 3		Tues. March 17 2026	10:00am – 12:00 noon	Module 7	Time Management & Productivity	Develop skills to prioritize tasks, reduce distractions, and align daily actions with strategic goals.	 Abiola Oshunniyi Project Head, NCDC ANGLOPHONE
		Thurs. March 19 2026	10:00am – 12:00 noon	Module 8	Business Writing & Communication Skills	Learn how to write clear, professional documents, from emails to reports—that communicate effectively and build credibility.	 Folake Owoduni CEO, Emergency Response Africa ANGLOPHONE
		Fri. March 20 2026	10:00am – 12:00 noon	Module 9	Project Meetings	Enhance your ability to run focused, effective meetings that drive progress and accountability.	 Dr. Suleiman Ibrahim CEO, FSDH Group ANGLOPHONE
Week 4		Mon. March 23 2026	10:00am – 12:00 noon	Module 10	Essential Apps	Get hands-on with digital tools and collaborative apps that streamline your business operations and team workflows.	 Dr. Jean Philbert Nsengimana Chief Digital Advisor, Africa CDC ANGLOPHONE
		Tues. March 24 2026	10:00am – 12:00 noon	Module 11	Customer Service Training	Gain the skills to deliver excellent service, manage complaints, and build customer loyalty across all touchpoints.	 Olapeju Ibekwe CEO, Sterling One Foundation ANGLOPHONE
		Thurs. March 26 2026	10:00am – 12:00 noon	Module 12	Introduction to Sales and Marketing	Explore the basics of attracting, converting, and retaining customers through practical sales and branding strategies.	 Amaka Benjamin Team Lead, Consumer Banking Access Bank ANGLOPHONE

	WEEK	DATE (Tentative)	TIME (WAT)	MODULE	TOPIC	DESCRIPTION	PROPOSED FACILITATORS/FACULTY MEMBERS
IDEATION STAGE (FIRST DIET)							
	Week 5	Mon. March 30 2026	10:00am – 12:00 noon	Module 13	How to Conduct Job Interviews	Learn how to prepare for, structure, and conduct interviews that help you identify and hire the right talent.	 Dr. John Adesioye CEO, Utopian Consulting ANGLOPHONE
		Wed. April 1, 2026	10:00am – 12:00 noon	Module 14	Excel for Data Visualization	Discover how to use Excel to clean, analyze, and visually present data to support smart decision-making.	 Ms. Chibby Dangana CEO, Data Factory Global ANGLOPHONE
		Thurs. April 2, 2026	10:00am – 12:00 noon	Module 15	Introduction to Total Quality Management	Learn how organization-wide commitment enhances quality in products, services, and processes.	 Kenneth Okolie CEO, Synlab Nigeria ANGLOPHONE

FACILITATORS' PROFILE



Dr. Olayinka Jibunoh, widely known as Dr. Jibs, is a Lagos-based Consultant Psychiatrist, Rehabilitation Psychologist, EAP Practitioner, Health Policy Expert, and Mental Health Advocate with over two decades of experience across the public and private health sectors. Five years ago, she founded The Freudian Centre, a health-tech startup pioneering the use of virtual reality therapy for mental healthcare, alongside comprehensive services including addiction care and mental health support for all age groups, particularly children and adolescents. She also led Project MH.A.D.E in Lagos in 2023, in collaboration with the Office of the First Lady of Lagos State—a school- and community-based mental health initiative that employed mixed-method research to design, implement, and monitor targeted interventions for measurable impact.

Dr. Olufemi Olaleye is the Group Head, Health Finance for Sterling bank. A seasoned Health Finance professional with over 17 years experience in the Health sector, he has worked across several verticals in the Healthcare industry. Dr. Olaleye has held key leadership positions, including Head of Provider Relations at Hygeia HMO and Head of Health Sector Business at FSDH Merchant Bank. An alumnus of the University of Lagos where he received his medical degree, he has been able to bridge the gap between Healthcare professionals and the finance industry, driving partnerships and profitable collaborations, empowering providers to deliver quality care sustainably.



Dr. Jekwu Ozoemene is a finance executive, and public intellectual with over 26 years' experience across banking, fintech, consulting, and development. He is a Group Executive at The Alternative Bank, and the immediate past CEO of the HIV Trust Fund of Nigeria (HTFN) and the Nigeria Business Coalition Against AIDS (NiBUCAA). He serves on the Africa-led HIV Control Working Group (a 12-man Pan African Think-Tank hosted by the Centre for Infectious Disease Research in Zambia - CIDRZ and funded by the Bill and Melinda Gates Foundation - BMGF). He also represents Oikocredit International on the board of Ghana's largest and leading fintech, Zeepay Ghana Limited (operating in over 26 countries), where he chairs both the Audit, Risk & Compliance and Strategy, Finance & Investment Committees.

Dr. Jean-Philbert Nsengimana is the Chief Digital Advisor for the Africa CDC. Previously he was the Africa Managing Director at the Commons Project, working to unlock the full potential of technology and data for the common good. He serves on many boards, including for the Alliance for Affordable Internet where he is the Honorary Chairperson, and for Place Fund, i4Policy, Startup Genome, and Future State. Most recently, he served as the Minister of Youth and ICT (information & communication technology) of Rwanda. During his tenure, he spearheaded the Smart Africa Alliance and YouthConnekt Africa—two pan-African organizations focused on accelerating digital transformation and youth empowerment.



Olapeju Ibekwe is a seasoned business leader, filmmaker, and sustainability professional with keen interests in women empowerment, youth development access to quality education, and better healthcare. She currently oversees all operations and initiatives at the Sterling One Foundation, a social change vehicle focused on tackling the root causes of poverty in Nigeria. Under this non-profit, she works with and supports various non-profits across the African continent in capacity building, and amplifying impact within the Foundation's key focus areas - healthcare, climate action, youth development and education, gender equality and women empowerment, and food security.

Dr. Ibrahim Suleiman is the Chief Executive Officer of the FSDH Infrastructure Debt Fund, bringing over 18 years of experience in the professional services industry with a focus on delivering specialized advisory services to both public- and private-sector promoters. His career has been shaped by a strong commitment to the development and financing of sustainable, capital-intensive infrastructure projects across Nigeria. Prior to his current role, Dr. Suleiman served as a Director in the Capital Projects and Infrastructure practice of PwC West Africa, where he advised governments and private investors on the structuring, financing, and delivery of complex infrastructure initiatives.





Carlos joined Reach Digital Health in May 2022 as the Director of Partnerships and Growth, bringing over fifteen years of exceptional experience in forging high-value partnerships across diverse industries. With a decade of focused expertise in Digital Technology for Health, Carlos has a proven track record of developing systems that support both users and health workers throughout Africa. His distinctive ability to build and sustain meaningful relationships with strategic partners has consistently led to impactful outcomes. Carlos's results-oriented business strategies ensure that these partnerships deliver measurable benefits. His diverse professional background spans industries such as textiles, coffee trading, fair trade, and health information and communications technologies for development (ICT4D).

Chibby Dangana, Founder of Data Factory Global, is a distinguished digital transformation leader with over 15 years of experience advancing organisational growth through innovative Data strategies. She has a proven track record of aligning technology investments with business objectives, using data-driven insights to optimize operations, accelerate decision-making, and deliver measurable impact. Her expertise spans both private and public sectors, where she has championed initiatives that drive sustainable development and systemic change. Deeply committed to social impact, Chibby has empowered numerous non-profit organisations—particularly in strengthening health systems—by promoting data as a tool for evidence-based decision-making.



Popularly known as *'Madam Fixer,'* Dr. Ini Abimbola (FSPIN, M.ICRS, M.CIoD, MNIM) is a management consultant and sustainability strategist with over 25 years of leadership experience across the public, private, and development sectors. She is the Founder of Thistle Group, former Executive Secretary of WIMBIZ, and has worked with organizations such as the African Union, UN Economic Commission for Africa, and Defense for Children International. A Draper Hills Fellow at Stanford University and lecturer at the Ferdinand Porsche University of Applied Sciences in Austria, she is recognized for driving ESG, governance, and institutional reforms across Africa.

Dr Chibuzo Opara is the co-founder and CEO of DrugStoc, a Pharmatech platform that provides access to verified quality pharmaceutical and healthcare products for healthcare facilities and pharmacies. DrugStoc is focused on eliminating counterfeit and substandard drugs, expanding access to pharmaceutical products for healthcare providers, and improving transparency in pricing for the healthcare product supply chain at the last mile. He has worked with the World Health Organisation, the World Bank and the International Finance Corporation, the European Development Fund, and the Sovereign Wealth Fund among other institutions in the fields of healthcare finance and supply chain management.



Folake Owodunni is the co-founder and CEO of Emergency Response Africa (ERA), a health tech company revolutionizing access to emergency care in Africa, beginning with Nigeria. With over 15 years of experience across healthcare, marketing, and consulting in Nigeria, the U.S., and Canada, she brings a dynamic and cross-sectoral approach to solving complex health challenges. Under her leadership, ERA has managed over 4,500 medical emergencies, reducing response times by up to 80%, and forging partnerships with forward-thinking state governments including Edo, Ogun, and Rivers. Recognized for her innovation and impact, Folake is a recipient of the Aurora Tech Award, the Google Black Founders Fund, and WISCAR's Grace Alele-Williams Alumni Impact Award.



Dr. Abiola is a tri-sector serial innovator, futurist, and strategist with over a decade of experience spanning the financial services, health, international development, public policy, business management, and governance. He has provided technical advisory and support for projects and programs sponsored by the World Bank, GlobalFund, USAID, PACT, SFH, DFID, Bill and Melinda Gates Foundation, Qualcomm Wireless Reach, BMJ, UK Space Agency, Inmarsat, and Project HOPE. He has led many projects that focus on the multiple aspects of sustainability within the public and private sector as well as around international development, including at Access Bank (Nigeria), Family Bank Foundation (Kenya), Qualcomm (USA and South Africa) as well as with various state Governments across Nigeria.





Kenneth Okolie is the CEO of SYNLAB Nigeria, a leading provider of medical laboratory services in West Africa. With over a decade of experience in the healthcare sector, Kenneth has built a reputation for driving innovation, operational excellence, and strategic growth within medical diagnostics. He brings deep expertise in healthcare management, business process improvement, design thinking, total quality management, and change leadership. His work has consistently led to improved patient outcomes and organizational performance across the industry. Kenneth holds an MBA from Lagos Business School and completed executive training at INSEAD Business School, with a focus on strategy, finance, and management.

Amaka Allison Benjamin is a highly creative and results-driven Product & Proposition Manager with over a decade of success in developing and executing innovative go-to-market strategies across the financial services sector. Known for identifying emerging market and social trends, she excels in creating customer-focused products, driving profitability, and delivering sustainable solutions aligned with global ESG goals. Currently serving as Team Lead, Product Manager in Consumer Banking at Access Bank, Amaka manages the bank's consumer assets while leading transformative initiatives. These include the Automobility Initiative—a first-of-its-kind mobility ecosystem for auto-services—and Switch to Solar by Access, promoting cleaner energy adoption through flexible financing.



Dr. Adesioye is a seasoned international healthcare provider with excellent administrative, management, and executive leadership pedigree. He has held multiple Medical Advisor roles and is a Key Opinion Leader in Healthcare Technology and Digital health including in Health Information Management Systems, Telemedicine and Remote Patient Monitoring. He is experienced in Data Analysis and Utilization, Healthcare Service Delivery and Quality Assurance, Sustainability and Governance, Health Systems Strengthening, Clinical Management Oversight, Strategic Design, Health Policy, Human Resources/Workforce Development and Public Health Financing.

Conclusion

The ABCHealth Academy for Health Entrepreneurs (AAHE) is a venture-building platform designed to close critical capability gaps in Africa's entrepreneurial ecosystem. Through a structured, three-stage development funnel, the Academy equips founders with the technical, strategic, and systems-level competencies required to build scalable, investment-ready enterprises—particularly within complex health and impact-driven markets.

The Academy's results-driven model demonstrates strong selection discipline, founder retention, and venture progression, ensuring that resources and mentorship are focused on high-potential enterprises with credible pathways to scale. Its approach goes beyond skills transfer to embed regulatory awareness, governance, financing acumen, and impact orientation into enterprise design.

The 2026 expansion into Francophone Africa marks a strategic evolution toward a truly pan-African platform. By delivering simultaneous Anglophone and Francophone cohorts under a unified quality framework, AAHE balances standardization with contextual relevance, enabling cross-border scalability and deeper ecosystem integration.

By supporting both health and non-health enterprises, the Academy recognizes that sustainable development and health outcomes are driven by interconnected systems. AAHE is therefore positioned as a continental pipeline for talent, ventures, and investment—strengthening African-led solutions, improving population outcomes, and contributing to inclusive economic growth through scalable, resilient enterprises.



CONTACT

African Business Coalition for Health LTD / GTE
Waterfront Plaza, 270a Ozumba Mbadiwe Avenue
Victoria Island, Lagos, Nigeria
Email: academy@abchealth.com
Mobile: +234 802 478 2021 / +234 803 714 3251